

Fractal Systems FZCO

IT PLAZA Building
Office G10, G11 & G12
Dubai Silicon Oasis
Dubai, UAE

فراكتل سيستمز ش م ح

مبنى أي تي بلازا

مكتب رقم G10,G11,G12

واحة دبي للسيليكون

دبي

الإمارات العربية المتحدة

Internship – Sales department

Company presentation

Fractal Systems FZCO has been delivering professional technology solutions since 2011. We are a mid-sized company who chooses to be “great instead of big”.

Our special event expertise has been adopted by event organizers around the world thanks to our innovative features and visionary conception of modern technology for events. While we rent ready-to-go items, Fractal Systems is also an experienced builder of custom installations.

We have developed an impeccable reputation for our attention to detail, proactive mindset and high level of customer service. It is our mandate to provide consistent service, while making our clients events unforgettable.

Our in-house services and products span across:

- Augmented & Virtual Reality
- Holograms
- Mechatronics
- Digital Signage
- Interactive Display Systems
- LED Displays
- 3D & App Development and much more...

From planning process through onsite execution. Join us...

Internship description

Business student welcomed for an immediate full time opportunity in our Sales Department.

If you are a meticulous, business-oriented student ,passionate about event industry, you have an opportunity to join the company which will provide you that.

Internship Goals

Intern -under our Head of Sales supervision, will work on developing the company’s sales strategy, including:

- Sales development for one of our products (Touch Devices, Holograms, Mechatronics).
- Contact with potential customers and communicate with them
- Keeping records on customer inquiries and sales
- Evaluating the inquiries and to create a corresponding offer
- Gathering current marketplace information on newly introduced technology products
- Meeting with the clients and delivering a presentation on the company’s services
- Preparing proposals and quotations
- Taking part in the Events Organization.

Beside specific sales work, student will be exposed to customer marketing, financial negotiation, purchase negotiation with suppliers, think-tank strategy, etc.

Internship requirements

Eligible candidate should be a student of Business, Event Management or any related studies.

- Commercial awareness
- Excellent communication skills
- A confident and determined approach
- Resilience and the ability to cope with rejection
- A high degree of self-motivation and drive
- The ability to work both independently and as part of a team

How to apply

Please send your CV and resume to hr@fractal.ae.

